

**City of Fredericksburg
Economic Development Incentive Guidelines**

Ordinance 07-31, adopted by City Council July 10, 2007, establishes one new Technology Zone and two new Tourism Zones, as areas where the City may offer economic incentives and regular flexibility to targeted businesses. The ordinance requires the Director of Economic Development and Tourism to develop guidelines for the level of investment required for any particular range of tax incentive or regulatory flexibility.

These guidelines are established for the purpose of implementing Ordinance 07-31 with respect to the Downtown/Princess Anne Street Corridor and Celebrate Virginia South.

Category	Level	Points Range	Pts Awarded
1. Investment	\$500K min	(5, 10, 15, 25, 30)	_____
2. Job Creation	25 min	(5, 10, 15, 20)	_____
3. Local Taxes Generated (meals, sales, occupancy)	\$50K min	(5, 10, 15)	_____
4. BPOL Tax Generated	\$50K min	(5, 10, 15)	_____
5. Priority location	n/a	(5, 10)	_____
6. Connection to Pathways	n/a	(5)	_____
7. Public Art Component	\$50K min	(5, 10)	_____
8. EDA Financed	\$2M min	(5, 10)	_____
9. EDA Grant Recipient	\$15K min	(5, 10)	_____
10.Environmental Innovation		(5, 10)	_____
11. Historic Preservation	n/a	(5, 10)	_____
Total Points for Project <i>(25 point minimum, 100 point maximum)</i>			_____

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Projects scoring high on points would be considered for maximum incentive numbers and/or length of time, with a maximum of 10 years duration. The City of Fredericksburg would adjust on a sliding scale for lower scoring projects for amount and duration of incentives being offered.

The incentive value is generated from relief of BPOL taxes, admissions taxes, water and sewer fees, as well as other applicable local taxes and fees. Additionally, the City of Fredericksburg would consider grants as another incentive in partnership with the Economic Development Authority for projects of substantial size and scope.

Score Range	Timeline	Grant offered
25-30	5 years	25% waiver of BPOL
30-40	5 years	40% waiver of BPOL
40-50	5-10 years	Waiver of BPOL; revenue sharing
50-60	5-10 years	Waiver of BPOL; revenue sharing
60-75	5-10 years	Waiver of BPOL; revenue sharing
75-100	5-10 years	Waiver of BPOL; revenue sharing

** Revenue sharing may be considered and is strictly on a case by case basis. Higher scoring applicants may be considered for higher percentage. Applicant is not automatically entitled to revenue sharing program.*

Scored By:

_____	_____	_____
(name)	(date)	(title)